

Privacy Act Statement. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, dissemination report, copy of political propaganda or other document or information filed with the Attorney General under this act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, D.C. One copy is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of such documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. Finally, the Attorney General transmits an annual report to the Congress on the Administration of the Act which lists the names of all agents and the nature, sources and content of the political propaganda disseminated or distributed by them. This report is available to the public.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .49 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, D.C. 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

*Furnish this exhibit for EACH foreign principal listed in an initial statement
and for EACH additional foreign principal acquired subsequently.*

1. Name and address of registrant Cohen and Woods International, Inc. 1555 Wilson Blvd Ste 300, Arlington, VA 22209	2. Registration No. 5003
---	------------------------------------

3. Name of foreign principal Government of the Republic of Angola	4. Principal address of foreign principal Luanda, Angola - Africa
---	---

5. Indicate whether your foreign principal is one of the following type:

- ☒ Foreign government
- ☐ Foreign political party
- ☐ Foreign or ☐ domestic organization: If either, check one of the following:
- ☐ Partnership
- ☐ Corporation
- ☐ Association
- ☐ Individual—State his nationality _____
- ☐ Committee
- ☐ Voluntary group
- ☐ Other (specify) _____

RECEIVED
DEPT. OF JUSTICE
CRIMINAL DIVISION
JUL 12 1988
4:07 PM
INTERNATIONAL SECURITY
REGISTRATION UNIT

6. If the foreign principal is a foreign government, state:

- a) Branch or agency represented by the registrant.
Office of the President
- b) Name and title of official with whom registrant deals.
H.E. Ambassador Franço Ndal

7. If the foreign principal is a foreign political party, state:

- a) Principal address **N/A**
- b) Name and title of official with whom registrant deals.
- c) Principal aim

8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal

N/A

b) Is this foreign principal N/A

Owned by a foreign government, foreign political party, or other foreign principal Yes ☐ No ☐

Directed by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☐

Controlled by a foreign government, foreign political party, or other foreign principal Yes ☐ No ☐

Financed by a foreign government, foreign political party, or other foreign principal Yes ☐ No ☐

Subsidized in whole by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☐

Subsidized in part by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☐

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

N/A

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

N/A

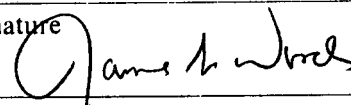
Date of Exhibit A

2 October 1996

Name and Title

James L. Woods
Vice President

Signature



INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in triplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Privacy Act Statement. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, dissemination report, copy of political propaganda or other document or information filed with the Attorney General under this act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, D.C. One copy is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of such documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. Finally, the Attorney General transmits an annual report to the Congress on the Administration of the Act which lists the names of all agents and the nature, sources and content of the political propaganda disseminated or distributed by them. This report is available to the public.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .33 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, D.C. 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

Name of Registrant	Name of Foreign Principal
Cohen and Woods International, Inc.	Government of the Republic of Angola

Check Appropriate Boxes:

1. ☒ The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach three copies of the contract to this exhibit.
2. ☐ There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach three copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
3. ☐ The agreement or understanding between the registrant and the foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

RECEIVED
DEPT. OF JUSTICE
CRIMINAL DIVISION
96 OCT -2 P 4:07
INTERNAL SECURITY
SECTION
REGISTRATION UNIT

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

The written contract between the Government of the Republic of Angola and Cohen and Woods International, Inc. sets forth the tasks to be performed by Cohen and Woods International, Inc. and the nature and method of performance may be adjusted by mutual agreement.

5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

1. Analyze Angola's relationship with the United States Government and evaluate the impact of this relationship on policies toward Angola.
2. Review Angola's relationship with the American business community.
3. Review Angola's position in the major international financial institutions (i.e. The World Bank and the International Monetary Fund).
4. Provide political advice to the President of Angola and his key advisors.
5. Emphasize Angola's political commitment to peace.
6. Promote support for the process of implementation of the Lusaka Protocol, and bring significant developments in the peace process to the attention of U.S. officials and business communities.
7. Facilitate and nurture interactions between Angolan and U.S. political and business leadership.
8. Promote positive and abundant support to Angola from the international financial institutions.
9. Analyze Angolan foreign policy with respect to its relationships with African states and African organizations, identifying key issues and important problems and opportunities facing Angola over the next three to five years.

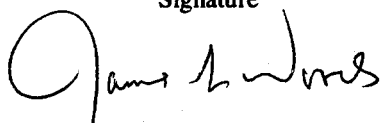
6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?¹

Yes ☒ No ☐

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

See above. Also, advise the President of Angola on conduct of official relations with the U.S. Government, including Congress and the Executive Departments. Inform members of Congress, Congressional staff, and officials of the Executive Branch regarding developments in Angola. Improve relations between Angola and the American private sector, including business firms and non-governmental organizations.

Cohen and Woods International, Inc.'s work will not encompass lobbying activities or general public relations work per se, both of which will be handled by other firms.

Date of Exhibit B	Name and Title	Signature
2 October 1996	James L. Woods Vice President	

¹Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

**A PROPOSAL TO PROVIDE
ADVICE AND ASSISTANCE
TO
THE GOVERNMENT OF ANGOLA**

RECEIVED
DEPT. OF JUSTICE
CRIMINAL DIVISION
96 OCT -2 P 4:07
INTERNAL SECURITY
SECTION
REGISTRATION UNIT

**SUBMITTED BY
COHEN AND WOODS INTERNATIONAL, INC.
1555 WILSON BOULEVARD
SUITE 300
ARLINGTON, VA 22209**

JANUARY 25, 1996

Reference:

"A Proposal to Provide Strategic Planning and Representational Assistance to the Government of Angola," submitted by *Cohen and Woods International, Inc.* on February 9, 1995.

I. Proposal/Statement of Work

Cohen and Woods proposes to continue providing consulting advice and services to assist the Government of Angola to achieve its priority goals in the United States and Angola. This effort would continue the relationship established under the above-cited reference proposal, which was subsequently approved by the Government of Angola and established the contractual basis for the period 1 March 1995 through 29 February 1996.

In accordance with guidance from the Ambassador of Angola to the United States, *Cohen and Woods* proposes to provide advice and assistance on a specific "tasking" basis, and on the understanding that its work will not encompass either lobbying activities or general public relations work, both of which are to be handled by other firms. Instead, *Cohen and Woods* will undertake to provide advice and assistance, both general and technical, on subjects of special and timely concern to the Government of Angola, in particular to the President and the Ambassador to the United States.

Taskings on issues of concern will be provided to *Cohen and Woods* by the Ambassador of Angola to the United States and, with his approval, by senior members of his staff. These issues may be expected to encompass mainly diplomatic, political, security, economic and financial matters. In some cases the issue may concern the situation on the ground in Angola; in other cases the issue may be an aspect of the relationships between Angola and the United States, international financial institutions, and the concerned U.S. business and investment communities. Advice and assistance may be rendered verbally or in the form of short general or technical papers, as requested by the Ambassador of Angola to the U.S.

Two major, specific tasks to be performed have been identified by the Ambassador of Angola, and are set forth in Section II following. Other tasks will be added for execution during the performance period by mutual agreement between the Ambassador, on behalf of the Government of Angola, and *Cohen and Woods*.

II. Pre-Specified Tasks

1. Analysis of Foreign Policy Issues, Problems and Opportunities for Angola in Its Relationships with African States and Organizations

Cohen and Woods will provide, for consideration of the President of Angola, an analysis of Angolan foreign policy with respect to its relationships with African states and

African organizations. This analysis will identify key issues and important problems and opportunities which will face Angola over the next three to five years.

Emphasis will be placed on defining key issues, significant policy choices associated with those issues, and their probable consequences. *Cohen and Woods* will endeavor to provide practical advice for solutions to problems and exploitation of opportunities, as identified.

This analysis will be provided on or about 1 May 1996.

2. Analysis of Relations between the Government of Angola and the U.S.

Cohen and Woods will provide an updated analysis and evaluation of Angola's current relationship with U.S. political and business leaders and with major international financial institutions based in the U.S. The analysis and evaluation will:

- a) Analyze Angola's current relationship with the United States Government and evaluate the impact of this relationship on policies towards Angola.
- b) Evaluate Angola's relationship with the American business community.
- c) Evaluate Angola's position in the major international financial institutions (i.e., The World Bank and The International Monetary Fund).

This analysis, with accompanying recommendations as appropriate, will be provided on or about 1 July 1996.

III. Fees/Period of Work/Associated Travel

The fee of *Cohen and Woods International, Inc.* for the above work is \$125,000 USD. The period of work will be 10 months (1 March - 31 December 1996).

Cohen and Woods will be paid in full in advance.

Cohen and Woods anticipates that the Government of Angola may have reason to request members of *Cohen and Woods* to visit Angola in performance of some tasks under this contract. However, funds specifically for such travel have not been requested in the above fee. Instead, *Cohen and Woods* recommends that the Government of Angola allocate, in advance, a reasonable additional sum (perhaps \$25,000) for the transportation and other related costs of such travel. We recommend that these funds be made available to and reserved by the Ambassador of Angola to the United States for these purposes, and that use of these funds for travel by *Cohen and Woods* personnel be at his discretion, as required.

SERVICES CONTRACT

Contract made between *Cohen and Woods International, Inc.* at 1555 Wilson Boulevard, Suite 300, Arlington, VA 22209, USA and the Government of Angola.

ENGAGEMENT

Cohen and Woods International, Inc. is willing to be contracted and the Government of Angola is willing to contract *Cohen and Woods International* under the conditions set forth as follows.

Cohen and Woods International, Inc. will provide services as indicated in the "Proposal to Provide Advice and Assistance to the Government of Angola," dated January 25, 1996.

This contract shall be enforceable according to the laws of the State of Virginia, USA.

COMPENSATION

The Government of Angola agrees that *Cohen and Woods International, Inc.* will receive as compensation for the work detailed herein a fee of \$125,000 (ONE HUNDRED TWENTY FIVE THOUSAND) US dollars total, payable by the Government of Angola in full in advance, at signature of contract.

All payments shall be wired directly to the following account:

Cohen and Woods International, Inc.
Account # 01-820-818
Riggs National Bank of Virginia
1101 Wilson Boulevard
Arlington, VA 22209

ABA Routing # 055002066

TERM

This contract is subscribed for the term of ten months, beginning on 1 March 1996 and running through 31 December 1996.

MODIFICATION OF CONTRACT

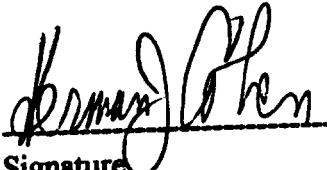
This contract and the attached proposal make up the complete contract between the parties. No modification is valid unless it is in writing and duly executed by both parties.

For Cohen and Woods International, Inc.

WASHINGTON, DC
Location

For the Republic of Angola

Location


Signature

January 27, 1996
Date

Signature

Date